

Message Text

CONFIDENTIAL

PAGE 01 MANILA 09391 091200Z

63

ACTION EA-10

INFO OCT-01 ISO-00 AGR-05 EB-07 L-03 H-02 SS-15 ARA-06

CIAE-00 INR-07 NSAE-00 COME-00 SP-02 /058 W

----- 107861

R 090927Z JUL 75

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 5277

C O N F I D E N T I A L MANILA 9391

E.O. 11652: N/A

TAGS: ETRD, EAGR, RP

SUBJECT: PHILIPPINE DELEGATION TO SUGAR HEARINGS

PASS USDA/FAS/STARKEY/S&TP AND A. CALCAGNINI/ASCS

REF: STATE 160195

1. JOSE UNSON APPROPRIATELY IDENTIFIED IN REFTEL. OTHER MEMBERS OF GOVERNMENT-INDUSTRY TEAM JAIME DECANAY, PRESIDENT OF THE PHILIPPINE SUGAR INSTITUTE (A GOVERNMENT AGENCY), JOSE ATIENZA, CHIEF STATISTICIAN, PHILIPPINE SUGAR ASSOCIATION AND EDGARDO YAP, EXECUTIVE SECRETARY OF PHILIPPINE SUGAR ASSOCIATION HEADED BY MANOLO ELIZALDE.

2. OFFER OF EA/PHIL AND USDA ASSISTANCE TO DELEGATION WILL BE EXCELLENT PUBLIC RELATIONS GESTURE BUT DESPITE GOVERNMENT SPONSORSHIP MEMBERS OF THIS TEAM EXERCISE LITTLE DIRECT INFLUENCE ON PHILIPPINE NATIONAL BANK DECISIONS TO SELL SUGAR.

3. AT YAP'S REQUEST AGATTACHE ALREADY NOTIFIED FAS THAT YAP INDIVIDUALLY INTERESTED IN VISITING USDA. MISSION WILL EXTEND INVITATION TO TEAM AND ADVISE OF USDA'S AVAILABILITY TO DISCUSS LONG-TERM MARKETING ARRANGEMENT AS WELL AS SUGGESTED EA/PHIL CONTACT. UNSON WILL CONTACT CALCAGNINI, ASCS, PROBABLY JULY 14.

4. FYI. MISSION BELIEVES THAT PNB TRIED TO NEGOTIATE LONG-CONFIDENTIAL

CONFIDENTIAL

PAGE 02 MANILA 09391 091200Z

TERM CONTRACE WITH JAPAN EARLIER THIS YEAR ON A FIXED PRICE

BASIS OF ABOUT 24 CENTS A POUND AND FAILED.
UNCERTAIN OF PNB REACTION TO LONG-TERM MARKETING ARRANGEMENT IN
ABSENCE OF FIXED
PRICE BUT BELIEVE PND WOULD ASK FOR PREMIUM OVER NO. 12 CONTRACT
PRICE AT TIME OF SHIPMENT. END FYI

5. COMMENT. ABOVE ASSESSMENT OF TEAM'S AUTHORITY TO SPEAK FOR
GOP IN NEGOTIATING MARKET ARRANGEMENT CONFIRMED BY UNSON
WHILE TEAM WILLING TO DISCUSS LONG-TERM CONTRACTS, ETC., UNSON
STATED IT WOULD HAVE NO NEGOTIATING AUTHORITY.
PURNELL

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SUGAR, MEETING DELEGATIONS, US CONGRESSIONAL HEARINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 09 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MANILA09391
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750237-0241
From: MANILA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750773/aaaacnfe.tel
Line Count: 72
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 75 STATE 160195
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 23 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 JUL 2003 by ShawDG>; APPROVED <19 NOV 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PHILIPPINE DELEGATION TO SUGAR HEARINGS PASS USDA/FAS/STARKEY/S&TP AND A. CALCAGNINI/ASCS
TAGS: ETRD, EAGR, RP
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006